



Hong Leong Asia Ltd

Annual General Meeting

30 April 2009

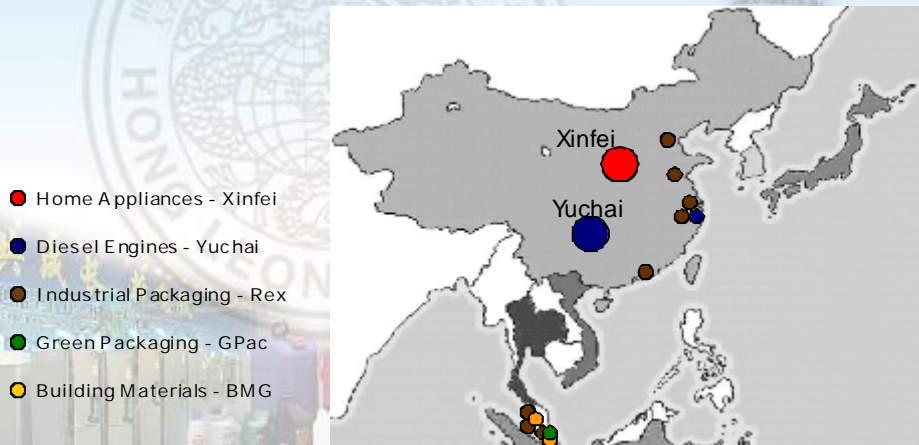


Introduction

- Started in 1941 by the late Mr. Kwek Hong Png
- Part of Hong Leong Group – one of Singapore's largest conglomerates with businesses worldwide in properties, hotels, financial services, manufacturing and trading
- Listed on SGX main board in March 1998
- Today, HLA business includes home appliances, diesel engines, industrial packaging, green packaging and building materials

Hong Leong Asia Annual General Meeting for the Financial Year ended 31 December 2008

Location of Group's Business Units



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Highlights

- Ranked 3rd in terms of total revenue derived from China.
- Ranked 18th in overseas revenue among the top 100 Singapore companies.
- The Yuchai brand of diesel engines, awarded “The Chinese Brand of the Year 2008”.
- Xinfei granted high tech status in 2008, with tax incentive for a period of three years

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Highlights

- Record consolidated revenue of \$3.62b in 2008, 11.9% y-o-y increase
- Strong 1st half 2008 with 23% revenue increase y-o-y
- Continued profitable China businesses in Home Appliances and Diesel Engines; Building Materials Unit remains strong
- Group's net profit attributable to shareholders of \$42.0m in 2008

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Highlights

- Onset of financial crisis in 3Q'08 affected performance in 2nd half of 2008
- The Chinese economy grew by 9% in 2008, a seven-year low & slowed sharply in the 2nd half of 2008 due to falling exports and weak growth in the real estate
- Due to market conditions, Group made higher impairment provisions in 2008 (\$22.0m) vs. 2007 (\$7.9m)
-

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Home Appliances - Xinfei

- China No. 2 fridge and freezer maker with market share of approximately 12%
- Total sales volume for 2008 was 3.11m units, 5.8% more than 2.94m units sold in 2007
- Positive impact of Rural Home Appliances Program in 3 provinces in 2008. This has since been extended to all provinces
- Escalating raw material prices

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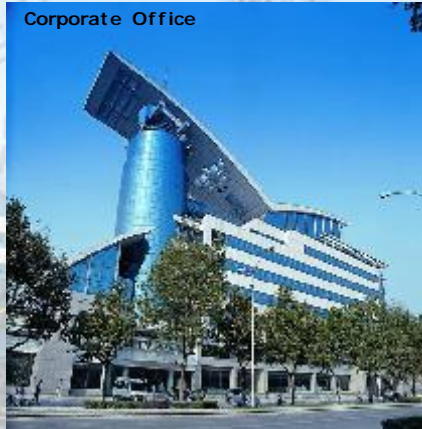
Home Appliances - Xinfei



Technology Centre



Corporate Office



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Home Appliances - Xinfei



Refrigerator Plant



Freezer Plant



Air-con / Wine Chiller Plant



Assembly Line

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Home Appliances - Xinfei



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Home Appliances - Xinfei



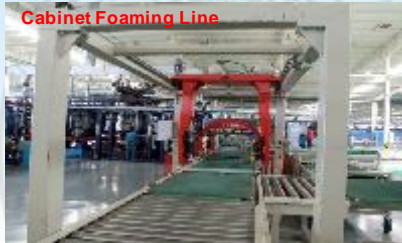
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Home Appliances - Xinfei



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Home Appliances - Xinfei



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Diesel Engines - Yuchai

- Leading independent diesel engine manufacturer in China, mainly for commercial and industrial uses.
- Total unit sales in 2008 of 372k units was 3% lower than 384k units sold in 2007
- Growth of auto sales in China slowed sharply to 6.7% in 2008, the first time growth has below 10% since 1999 vs. 21.8% expansion in 2007

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Diesel Engines - Yuchai



China Yuchai
International Ltd



玉柴機器



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Diesel Engines - Yuchai



⇐ Assembly line for
heavy-duty engines

⇐ Assembly line for
light-duty engines



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Diesel Engines - Yuchai

Heavy-duty
YC6L



Heavy-duty
YC6M



Light-duty
YC4F



Medium-duty
YC6G



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Industrial Packaging - Rex



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Industrial Packaging - Rex

- Operating in China, Malaysia and Indonesia
- High raw material costs
- Realign business to focus on the more profitable products

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Green Packaging - GPac



Asia Star 2005 Winners



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Green Packaging - GPac

- Relocation of production plant to Malaysia to reduce cost and make products more competitive
- World market demand of pallets are 5 billion units per year and currently only 5% is made up of compressed wood

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Building Materials Group - BMG

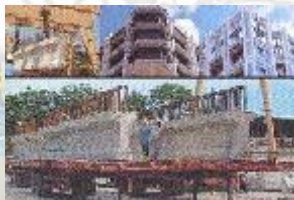
Island Concrete



Singapore Cement



Quarry - Karimun



Precast



Singapore Cement



Tasek

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Building Materials Group - BMG

- Singapore largest building materials group with investments in Singapore, Malaysia & Indonesia
- Strong order book in Ready Mix Concrete and Precast

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Outlook

- Positive impact from Chinese government stimulus program
- Lower raw material prices will lower cost structure
- Recessionary pressures a dampening effect
- Shift from export driven economy to domestic consumption also translates to increased competition in China
- We remain cautiously optimistic that we will be profitable

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